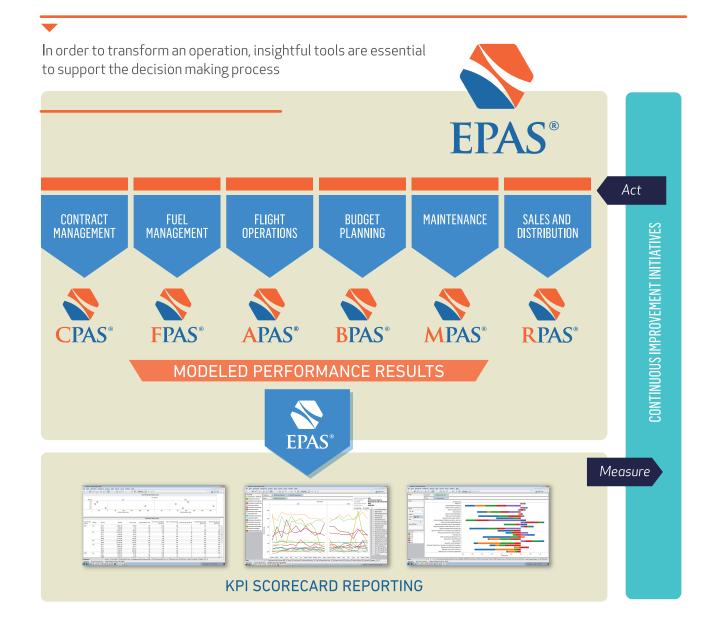


01

Why EPAS?

# SEABURY'S ENTERPRISE PERFORMANCE ANALYSIS SYSTEM (EPAS)



### PERFORMANCE ANALYSIS



02

### How EPAS works

#### ROBUST, USER-DEFINED ALLOCATION MODELING **COMPREHENSIVE ANALYTICS END-USERS (EXAMPLES)** Flight Operations Financial Planning **Financials** DERIVABLE STATISTICS DATA TRANSFORMATION Flown Coupon Revenue **Network Planning** Ancillary Revenues CHANEL PERFORMANCE ALLOCATION ENGINE Sales Data **GL CLASSIFICATION** Revenue Management Cargo Revenue and MAINTENANCE PERFORMANCE Operations Flight Schedule Sales and Marketing CONTRACT MANAGEMENT **Fuel Data MRO Activity** Maintenance Planning Crew Detail FUEL MANAGEMENT **END USER CONFIGURATION EXECUTIVE DASHBOARD Station Contract Details** Forecast BUDGET PLANNING ...Others TBS..

## EPAS ENABLES AIRLINES TO MODEL THE COMPLEXITIES OF ANY OPERATION FOR DETAILED ANALYTICS AND REPORTING

### Diverse, granular data collection

- **» Granular:** Interfaced to existing systems to collect inputs at the atomic level.
- **Accurate:** Provides the users the ability to correct source data deficiencies without IT intervention
- **Expandable:** Dynamically capable of adapting to organizational growth with new fleet types, stations, hubs, etc.

### Robust, user-defined allocation modeling

- **» Flexible:** Multi-model capability enables users to build additional views such as Forward, Preliminary, What-if, etc.
- **" User empowered:** Robust, user empowered allocation model; End users define methodology, not IT; Efficient, modular restatement
- **"Timeliness:** Enables greater frequency of reporting for a more recent view; weekly, daily.

### Comprehensive analytics

- **» Insightful:** Dynamic and intuitive multi-dimensional reporting: Segment vs. network vs. 0&D vs. channel; Granular inputs driven to granular results: flight by date, by cabin
- » Consistent: One "version of the truth" allows uniform understanding and reduces debate
- **Efficient:** Allows for faster responsiveness and feedback loops to drive better prioritization and faster decision making.